

CHOICE OF DELIVERY TERMS

In modern transport systems, goods are not always inspected at points where the risk is transferred according to Incoterms® 2010. To avoid dispute concerning where loss or damage has incurred along the transport chain, it is advisable to agree on terms of delivery where one party bears the risk for the goods during the entire transport.

STATE INCOTERMS® 2010

When making an agreement based on Incoterms, it is advisable to state the terms of delivery agreed on in the contract of sale and commercial invoices e.g. "FOB Gothenburg, Incoterms® 2010". This prevents problems with interpretation which may arise in countries having their own definitions of delivery terms. It recommends the use of Incoterms® 2010 for international shipments and strongly advises against forming own delivery terms.

Incoterms® 2010



NOTICE OF CLAIM, PERIODS OF LIMITATION AND LIMITATION OF LIABILITY IN INTERNATIONAL TRANSPORTS

Applicable rules	Notice of claim	Notice of claim	Period of limitation	Limitation of liability for loss or damage
	Apparent loss or damage	Not apparent loss or damage		
1. Carriage by Sea Haag-Visby Rules	Upon receipt of goods	3 days	1 year	SDR* 667/package/ SDR 2/kg
	The Rotterdam Rules	Upon receipt of goods	7 days	2 years
2. Carriage by air The Montreal Convention	Upon receipt of goodst	14 days (in the event of delay 21 days)	2 years	SDR 19/kg
3. Carriage by rail CIM Convention	Upon receipt of goods	7 days	1 year	SDR 17/kg (Domestic SEK 150/kg)
4. Carriage by road CMR Convention	Upon receipt of goods	7 days (without delays)	1 year	SDR 8,33/kg
	Applicable national legislation	Upon receipt of goods	7 days (without delays)	1 year
5. Nordic Forwarding NSAB (when liability as carrier)	Upon receipt of goods	7 days	1 year	SDR 8,33/kg

* 1 SDR has lately fluctuated between SEK 10 and 11.

Incoterms is a trademark registered by ICC (International Chamber of Commerce). ICC is an international organization for trade with national sections in the Nordic countries and members from more than 140 countries around the world.

More info on: www.icc.se.

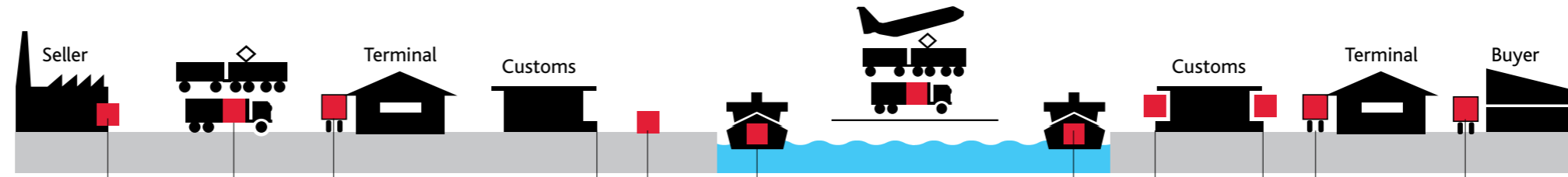
Please observe limitation of liability for carriers above and thus the need for cargo insurance. If P&C Ltd. is your professional guide both on this as well as on Incoterms® 2010.

More info on: www.if.se or call: +46 771 56 00 00.



INCOTERMS

Delivery terms



Incoterms	Risk	Costs	Documents	Description	Insurance
EXW - Ex Works... (named place)	Red bar from Seller to Terminal	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been placed at his disposal at agreed time and place.	Insurance to be covered by the buyer. The buyer bears the risk during the whole transport.
FCA - Free Carrier... (named place)	Red bar from Seller to Terminal, then grey bar 'Specify named point', then red bar to Buyer	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been delivered to the first carrier or terminal at agreed time and place.	Insurance to be covered by the buyer (the seller up to the named point).
FAS (only by sea) Free alongside ship... (named port of shipment)	Red bar from Seller to Ship	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been delivered alongside the ship at the port of shipment.	Insurance to be covered by the buyer (the seller up to alongside the ship).
FOB (only by sea) Free on board... (named port of shipment)	Red bar from Seller to Ship	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been delivered onboard the ship at the port of shipment.	Insurance to be covered by the buyer (the seller up to delivered onboard the ship)
CFR (only by sea) Cost and freight... (named port of destination)	Red bar from Seller to Ship	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been delivered onboard the ship at the port of shipment.	Insurance to be covered by the buyer (the seller up to delivered onboard the ship).
CIF (only by sea) Cost, insurance and freight... (named port of destination)	Red bar from Seller to Ship	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been delivered onboard the ship at the port of shipment.	Insurance must be covered by the seller (in favour of the buyer) to the port of destination complying with at least Institute Cargo Clauses (C) or similar clauses (further transports by the buyer).
CPT - Carriage paid to... (named place of destination)	Red bar from Seller to Terminal, then red bar to Buyer	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been delivered to the first carrier.	Insurance to be covered by the buyer. (the seller to first carrier).
CIP - Carriage and insurance paid to... (named place of destination)	Red bar from Seller to Terminal, then red bar to Buyer	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been delivered to the first carrier.	Insurance must be covered by the seller (in favour of the buyer) to the place of destination complying with at least Institute Cargo Clauses (C) or similar clauses (further transports by the buyer).
DAP Delivered at place ... (named place of destination)	Red bar from Seller to Buyer	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been placed at his disposal at agreed place of destination ready for unloading.	Insurance to be covered by the seller to the place of destination (further transports by the buyer).
DAT Delivered at terminal ... (named terminal at port or place of destination)	Red bar from Seller to Buyer	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been placed at his disposal at agreed terminal unloaded not cleared for import and with duties unpaid.	Insurance to be covered by the seller to the terminal (further transports by the buyer).
DDP - Delivered duty paid... (named place of destination)	Red bar from Seller to Buyer	Yellow bar from Seller to Buyer	Green bar from Seller to Buyer	The buyer is at risk when the goods have been placed at his disposal at agreed place of destination cleared for import and with duties paid ready for unloading.	Insurance to be covered by the seller. The seller bears the risk during the whole transport.

